



## CP3P PREPARATION COURSE

### THE PROGRAM

The APMG PPP Certification Program is an innovation of the World Bank Group (WBG) and international finance organisations with a shared vision of enhancing Public Private Partnerships (PPPs) performance globally. CP<sup>3</sup>P is the definitive credential to demonstrate that practitioners are aligned with international PPP good practice.

### COURSE DESCRIPTION

The Preparation Course consists of an intensive five-day classroom-based workshop that will provide practitioners with an in-depth knowledge of the relevant aspects covered during the course. It will also reaffirm the basic features and characteristics of PPPs.

### COURSE CONTENT

The Preparation Course expands on the context of the Foundation Course and the CP<sup>3</sup>P programme, whilst covering chapters 2 to 5 of the PPP Certification Guide.

Specific matters to be dealt with in the Preparation Course include:

- Establishing a PPP Framework
- Key issues in designing a PPP Unit
- Government fiscal commitments
- Project identification and screening as a possible PPP
- Concept of cost benefit analysis
- Risk analysis process
- Commercial, environmental and legal feasibility of the project
- Value for money assessment
- Consider procurement strategies
- Structuring and drafting the tender and contract

### STATEMENT OF COURSE AIMS

The Preparation Course is designed to provide practitioners with the knowledge and understanding to apply and tailor PPP frameworks and PPP project identification, screening, appraisal, and preparation processes in a given governmental context.

With suitable direction and as part of a multi-disciplinary team, a successful public sector practitioner should be able to start applying the new-found knowledge leading to improved public service delivery.

For practitioners involved in the private sector side of PPPs, the certification will enable them, with suitable direction and as part of a multi-disciplinary team, to start applying knowledge of the PPP concept as an asset/business opportunity, and of governments objectives and institutional arrangements.

### COURSE FORMAT

The five-day classroom-based workshop is experiential and interactive. Practitioners are exposed to relevant country and/or sector case studies that are used to embed principles and processes.

### WHO SHOULD ATTEND?

Executive decision makers, senior government employees, and private sector practitioners involved with infrastructure and service delivery. This course is recommended for finance, economics, legal, procurement, environmental, risk, and engineering practitioners.

### PRE-REQUISITES

Practitioners must pass the Foundation exam to qualify for the Preparation Course.

## REQUIREMENTS FOR PRE-READING

Practitioners receive compulsory pre-reading material electronically at least two weeks before the training starts.

## REQUIREMENTS FOR HOMEWORK

Practitioners will be requested to read additional training material, to complete mock tests, consider case studies and relevant articles during the four-day period.

## EXAM PASS MARKS

To pass the exam, practitioners must obtain a minimum of 50%. If a candidate fails to achieve the minimum of 50% they will need to rewrite the exam at an additional charge.

## EXAMS

- Exams will be paper-based written on the afternoon of the day five.
- The exam is based on chapters 2-5 of the PPP Certification Guide.
- The exam consists of 80 multiple choice questions and must be completed in 2.5 hours.
- The exam is an open book exam.

## PREVIOUS ATTENDEES

AFDB, AFCAP Consult, African Legal Support Facility, Athi Water Services Board, Barclays Africa, Bloemwater, Botswana PPP Unit, Burmeister Consulting Engineers, Cape Town Metro, Chieftan Facilities Management, Cobra Group, CSV Consulting Engineers, Daewoo, DBSA, Department of Water and Sanitation, Department of Trade and Industry, Ekurhuleni Metro, EMSI and Associates, Eskom SA, eThekweni Metro, Ethiopia PPP Unit, ECIC, Gautrain Management Agency, Genesis Analytics, GIFA PPP Unit, IX Engineers, Hatch Consulting Engineering, J Maynard Group, Johannesburg Metro, Kenya PPP Unit, Kenya Ports Authority, Lake Victoria Basin Commission, Lilibara Engineers, Maryll Consulting, Mbombela municipality, Midvaal Municipality, Mott McDonald, Murray and Roberts, , Mbambane Municipality, Namibia PPP Unit, NELSAP, Norton Rose Fulbright, Old Mutual Specialised Finance, SALGA, SANRAL, Shelter Afrique, Siemens, Stellenbosch Municipality, SA PPP Unit, Stockholm International Water Institute, Tanzania PPP Unit, Tetra Tech, Transnet, Tshwane Metro, Turner and Townsend, Umgeni Water, UNDP, World Bank, USAID, Zambia PPP Unit.

## HEAD TRAINER

Andre Kruger is a CP3P trainer and ex-banker with more than 30 years' banking experience. He specialised in infrastructure finance, public-private partnerships, and public-sector credit in Barclays Africa.



**Mr Andre Kruger**

Mr. Kruger has significant experience dealing with government and its state-owned companies in

South Africa, Africa and globally, and specifically the energy sector including electricity generation, transmission, distribution, water and sanitation.

## FEES INCLUDE

- Highly experienced trainers that delivers the classroom-based course over a period of 5 days.
- This interactive course make use of practical case studies and group work.
- APMG exam fees.

## REGISTRATION / ENQUIRIES

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